

SPECIALITES : {  
 ADMINISTRATION COMMERCIALE ET COMPTABLE  
 COMMUNICATION ADMINISTRATIVE ET SECRETARIAT  
 TECHNIQUES DE L'INFORMATION DOCUMENTAIRE  
 TECHNIQUE DE VENTE ET COMMERCIALISATION

**EPREUVE ECRITE D'ANGLAIS**

Durée : 02 heures

Coefficient : 02

Text: Protectionism

Governments, unlike most economists, often want to protect various areas of the economy. These include agriculture – so that the country is certain to have food – and other strategic industries that would be necessary if there was a war and international trade became impossible. Governments also want to protect other industries that provide a lot of jobs.

Many governments impose tariffs or import taxes on goods from abroad, to make them more expensive and to encourage people to buy local products instead. However, there are an increasing number of free trade areas, without any import tariffs, in Europe, in Asia, Africa and the Americas.

The World Trade Organization (WTO) tries to encourage free trade and reduce protectionism: restricting imports in order to help local products. According to the WTO agreement, countries have to offer the same conditions to all trading partners. The only way a country is allowed to try to restrict imports is by imposing tariffs. Countries should not use import quotas – limits to the number of products which can be imported – or other restrictive measures. Various international agreements also forbid dumping – selling goods abroad at below cost price in order to destroy or weaken competitors or to earn foreign currency to pay for necessary imports.

Ian MacKenzie, *Professional English in Use: Finance*, P92, 2006

## Questions

### I. Vocabulary (4 pts.)

#### A. Find the nouns deriving from the following words. (2 pts.)

- 1) to impose (1 pt.)
- 2) to encourage (1 pt.)

#### B. Find in the text the opposites of the following words. (2 pts.)

- 1) to increase (1 pt.)
- 2) cheap (1 pt.)

### II. Comprehension (8 pts.)

#### A. Write "True" (T) or "False" (F) in front of the number of each statement according to the text. (4 pts.)

- 1) For most economists various areas of the economy must be protected. (1 pt.)
- 2) Imposing tariffs or import taxes encourage people to buy goods from abroad. (1 pt.)
- 3) To WTO agreement, trading partners must have the same trade conditions. (1 pt.)
- 4) Dumping is bad for countries' economy. (1 pt.)

#### B. Answer the following questions according to the text. (4 pts.)

- 1) What is the importance of some industries for governments? (2 pts.)
- 2) Why do many governments impose tariffs or import taxes on foreign goods? (2 pts.)

### III. Language Practice (8 pts.)

#### A. Use the verb between brackets in the simple future. (2 pts.)

- 1) Governments (must) protect other industries. (1 pt.)
- 2) The World Trade Organization (can) encourage free trade. (1 pt.)

#### B. Use the comparative of superiority of the adjective in the sentences below (2 pts.)

- 1) Local goods are (good) imported ones. (1 pt.)
- 2) The US economy is (developed) that of Ghana. (1 pt.)

#### C. Use the verbs in brackets in the correct tense. (2 pts.)

- 1) If countries have quality products, they (to increase) their economy. (1 pt.)
- 2) If free trade existed there (to be) less taxes. (1 pt.)

#### D. Write down the singular forms of following nouns. (2 pts.)

- 1) Industries.
- 2) Competitors.